

Janine Jansen

CURRICULUM VITAE

Supply chain & Business Development Professional



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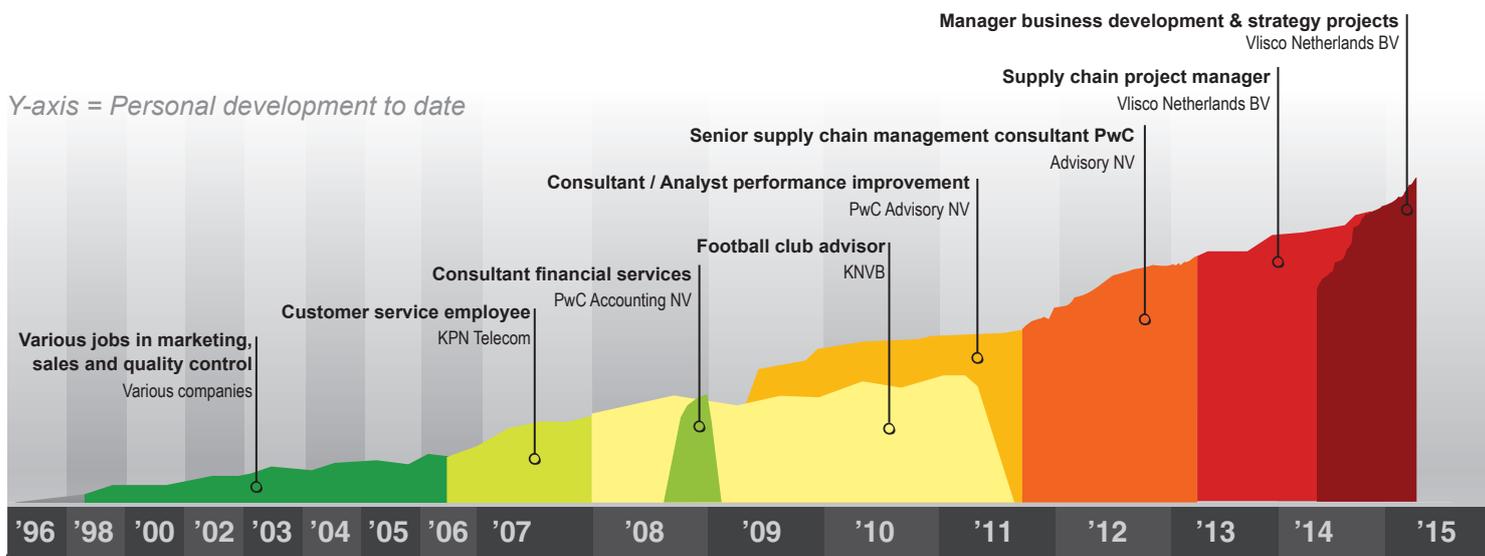
April 15 1973

Perserverance, Entrepreneurial, Teamplayer, Versatile

Work experience

- Customer service employee**
KPN Telecom
- Football club**
KNVB
- Consultant financial services**
PwC Accounting NV
- Consultant / Analyst performance improvement**
PwC Advisory NV
- Senior supply chain management consultant**
PwC Advisory NV
- Supply chain project manager**
Visco Netherlands BV
- Manager business development & strategy**
Visco Netherlands BV

Y-axis = Personal development to date



- Profile Economics and Society + Physics**
CSG Aquamarijn
- Business Engineering**
TH Rijswijk
- Bachelor in Business Administration**
RSM Erasmus University
- Master in Business Administration**
RSM Erasmus University

Education

★ = Graduation

Summary

Roble is a supply chain management and business development professional with focus on companies operating in the fast moving consumer goods industry. During his study business engineering he learned skills to optimize internal organization processes and logistics. With the master supply chain management and assignments in this field he got valuable insights of the whole supply chain. In addition he has strong strategic and conceptual thinking skills to improve business performance. He gained also experience in the areas of project management, sourcing (i.e. procurement) and finance across different industries.

Education

Master in Business Administration

09-2006 - 12-2007

Supply chain management, RSM Erasmus University, Rotterdam

Bachelor in Business Administration

09-2005 - 06-2006

(Pre-master program), RSM Erasmus University, Rotterdam

Business Engineering (i.e. Technical Business Administration)

09-2001 - 06-2005

TH Rijswijk, graduated as an engineer

Profile Economics and Society + Physics

09-1996 - 06-2001

Pre-University Education, CSG Aquamarijn, Vlaardingen

Work experience

Manager business development & strategy projects

04-2014 - Present

Vlisco Netherlands BV

- As a direct report to an executive board member coordinating and executing cross-functional business development projects to realize strategic growth ambitions (business expansion initiatives, business planning, new market entry, financial modelling, market forecasting, setting up a market intelligence process).
- Executing special projects such as: Internally coordinating an M&A process consisting out of a commercial (with McKinsey) due diligence, a financial VDD (with EY) and contributing to the information memorandum (with Barclays).
- Contributing to a paper of an Harvard research associate on ways to revive the Nigerian textile value chain, written for the country's minister of finance.

Supply chain project manager

04-2013 - 11-2014

Vlisco Netherlands BV

- Setting up and leading multiple supply chain improvement projects for Vlisco Group products towards Africa (supply chain scan, streamlining route to market processes, inventory management, supply chain KPI's development).
- Carrying out a risk management research to make the African logistics less vulnerable and more valuable. This saved costs by lowering the risk coverage insurance with €0,5 million.
- Conducting a special project on closed loop supply chain which resulted in €1 million plus savings on waste processing.
- Executing strategic business improvement projects.

Senior supply chain management consultant

08-2011 - 03-2013

PwC Advisory NV

- Executing multiple supply chain assignments for FMGC's (mainly in the food sector) as part of the strategy and operations consulting. Gathering and analyzing the supply chains of 25 food products and identifying 9 improvement opportunities that resulted in plus €3 million cost savings for a German multinational.
- Conducting a research on global supply chain risk management with MIT University (research was led by world's best professor on value chain management).
- Developing reports, improvement roadmaps and supply chain KPI's.
- Supporting role in new business development.

Consultant / Analyst performance improvement

01-2009 - 07-2011

PwC Advisory NV

- Responsible for the contracting and monitoring of ten international infrastructure projects across Africa, Asia and Europe with a total value of €150 million.*
- In collaboration with many stakeholders solved various issues related to the projects and supply of materials.
- Budgeting, forecasting and process improvement initiatives. Preparing weekly analysis and reporting to track progress of projects in relation to financial targets.
- Coordinating and executing structured finance transactions in collaboration with international banks and/or other financiers for a total project portfolio value of €1 billion as part of a Dutch grant.

*The projects were executed in Burkina Faso, Georgia, Kenya, Rwanda, Sri Lanka, Sudan and Tanzania.

Consultant financial services

07-2008 - 01-2009

PwC Accounting NV

- Contributing to the largest fraud investigation in the Netherlands regarding a real estate fund on behalf of an international bank by gathering, analyzing and interpreting financial flows of investments in major office parks.
- Providing operational and administrative support to comply with (international) regulations.

Football club advisor

03-2008 - 06-2011

Royal Dutch Football Association (KNVB)

- Supporting football clubs with policy development and implementation (on part-time basis).

Customer service employee

06-2006 - 12-2007

KPN Telecom

- Providing customer services to large business clients having difficulties with ICT and telecom (on part-time basis).

Various jobs in marketing, sales and quality control

01-1997 - 05-2006

Courses

06/2015 - Present	Business without borders training
02/2013 - 07/2013	French business language course.
08/2012 - 01/2013	APICS CPIM (production and inventory management).
09/2012 - 09/2012	Business against poverty certification.
01/2012 - 01/2012	Working capital management
05/2011 - 11/2011	Lean six sigma yellow and green belt.
07/2011 - 07/2011	Prince II foundation certification.
04/2011 - 04/2011	Project management basics.
09/2008 - 09/2008	Budgeting, analyzing and reporting.

Language skills

Somali	-	Native.
Dutch	-	Conversation (native speaker), writing (excellent).
English	-	Conversation (fluent), writing (good).
French	-	Conversation (basic), writing (moderate)

Extra-curricular

Business development consultant

2008 - 2009

DutchSom

- As co-founder of DutchSom assisting Dutch and Somali entrepreneurs to set-up or expand their companies in The Horn of Africa by co-writing business plans, arranging access to finance, coaching multiple start-up entrepreneurs, researching and consulting on ways to improve the business eco-system.
- Wrote a winning proposal on Somali logistics and currently executing a research on value chain improvements in Somalia.

Computer skills

Lotus notes, SPSS,
MS office: Excel, PowerPoint, Word.

Interests

Football, books, film and
development of Africa.